



www.blueoceaninternational.in



Experts in **INTERNATIONAL HIRING - BLUE COLLAR AND WHITE COLLAR**

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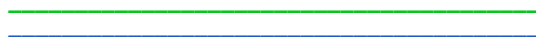
Contact US **MAJ. SANDEEP BATRA (EX INDIAN ARMY) AND TEAM**



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Company Introduction

Blue Ocean International Consulting LLP is a vibrant, rapidly growing boutique firm in Talent Hiring domain. We are committed to helping organizations to increase their productivity through better use of their human resources and to enable companies to achieve real competitive advantages. Our skills and expertise cover a wide range of activities and initiatives.

We provide hiring and consulting services in both sectors- DOMESTIC AND INTERNATIONAL. In Domestic Sector, we provide hiring services to clients across India in industries like Pharma, Lifesciences, Healthcare, Devices and Diagnostics (Manufacturing and Sales), Chemicals, Food Catering, Entertainment, Iron and Steel, Insurance, Banking & Finance, IT, ITES(BPO/KPO), FMCG, FMCD, Textiles, Retail, Manufacturing, Logistics, NGO and others.

In International Sector, we provide hiring consulting to our international partners in various industries in profiles of Construction, Electronic / Electrical, Mechanical & Plumbing, Fabrication & Erection, Banking & Finance, Gas Fields, Transmission Pipeline, Education, Retail, Aviation, Health Care, Hospitals, Hotel & Restaurants, Food Processing, Dairy, Marine Engineering, Oil & Gas." We aim to work very closely with our International partners to provide them consulting services for their various firms with an active and supportive team.

We work across these sectors, employing a simple yet effective approach for each assignment of any client. By developing long-term strategic partnerships with Private and Public sector organizations, we are well placed to offer "best of breed" solutions to our clients, whilst maintaining focus on the needs of our candidates.

We are guided under leadership of Maj. Sandeep Batra, who has retired from INDIAN ARMY and is a seasoned Corporate professional with more than 20 years of HR domain experience in Indian companies and MNCs in IT/software sector, FMCD and Retail sector.

Maj. Sandeep Batra had completed post graduation in HR from SIMS, Pune. After having a strong foundation years in KPO/ software development environment, he



worked as Group Manager HR in Bharti Airtel, followed by stint as DGM HR and GM HR in Usha International, then as Vice president HR in renowned Japanese MNC Fujifilm India. Last worked as Head HR in designation of President HR in Ceasefire Industries Ltd. In his career, had successfully handled independent assignments in Strategic and Operational HR and has a strong expertise in Talent Acquisition, OD interventions, Performance and Productivity Management, Employee Engagement, Employee Relations, Reward & Recognition, Succession Planning.

Our philosophy is what sets us apart. We do not intend to compete with our competitors. Creating Blue Ocean of uncontested market space, through our superior quality and services along with low costs is what we believe in. We believe that competing in overcrowded market space of HR domain is no way to sustain high performance. The real opportunity lies in creating blue oceans of uncontested market space as a result of our superior quality and services along with low costs. This will make the competition and competitor's existence irrelevant. We would like to create new consumer value, thus launching a new level of performance altogether.

We believe in developing new demands and new markets for our services. Through our quality focussed approach in already cluttered market space, we would like to offer our services with a newer perspective to our clients.

We aspire to be AMONGST THE BEST in our types and filled with fresh energy levels and high passion to excel and reach to next level. We are being driven by young team of HR industry veterans and team of international job agents.

At Blue Ocean International, we focus on quality, consistency, consulting objectively, thus allowing us to build trust and long term relationship with our clients. We work towards building 3Ps with our clients.

- a)PERFORMANCE
- b)PARTNERSHIP
- c)PRIDE

We aim to align ourselves with clients' internal culture, understand the industry dynamics and fully engage in suggesting right



talent to domestic and international partners .

Our Mission

With excellence in service as our guiding principle, we strive to be highly responsive, sensitive and adaptive to the needs of our stakeholders. We believe in positive professional work ethos which is evolved as a result of existence of competencies like Service delivery, Responsiveness, Integrity, Enthusiasm and Teamwork.

Our Vision

We aim to become preferred partner as a result of our efforts, philosophy and approach.

Our Commitment And Ethics

We are always committed to ethical business practices. We, at all time & in all conditions maintain confidentiality of information we are provided with, by our clients.

International Hiring/Consulting

In order to meet the hiring requirement of experienced senior level staff from India, we carry out international hiring for our international clients. Each organization can get success only if it has qualified and skilled talent. We carry out mid, senior and leadership hiring for our international clients in many countries along with Executive and CXO level search and provide them right talent at senior level. We also provide business support services and consulting to our international clients who are in need of skilled, semiskilled and unskilled manpower. Whether our clients need engineers or welders, mechanics or drivers, paramedics or IT professionals, physicians or nurses, secretaries or accountants, executives or managers or any other category of manpower, our clients will be able to find one, through our Business Associate which is an overseas recruitment company working under valid manpower supply license by Ministry of Labor, Govt of India.

Following category of skilled, semiskilled and unskilled manpower is provided-

- **Medical / Healthcare / Paramedical**
- **Consultants, Specialists, Residents, General Physicians in all branches besides Staff Nurses, Technicians, Chemists.**
- **Engineering**
- **Civil, Electrical, Mechanical, Plumbing, Instrumentation, Chemical, Architectural, Aeronautical, Marine, Telecommunications in the field of designing, execution, planning / scheduling, operation & maintenance.**
- **Computer**
- **E.D.P. Manager, System Analyst, Programmers, Software and Hardware Engineers, Technicians and Operators.**
- **Hospitality**
- **Front office, security, cook, food and beverage, industrial catering**
- **Construction**
- **Fabrication & Erection**
- **Banking & Finance**
- **Gas Fields**
- **Transmission Pipeline**
- **Education**
- **Retail**
- **Aviation**
- **Food Processing**
- **Dairy**
- **Marine Engineering**
- **Oil & Gas**
- **MEP Contracting**

We occupy a vanguard position and are one of the premier search partners to meet all manpower needs of our international clients for any type of project located anywhere in World. We have tremendous experience in sourcing and deploying most competent talent in all spheres to our international clients.

Whether our clients are a budding organization or a discerning multinational company, we understand the challenges and will provide with the most suited and productive resources. At every milestone in their journey, we will stand by our clients as a companion;



arranging requirements through our customized permanent recruitment solutions across the various industry verticals.

We have a sophisticated selection process for permanent recruitment, through which the right candidate will be selected for their organization. Whether it's a senior level, mid-level or entry-level positions, each candidate recruited through us will go through extensive intelligence and psychometric assessment to ensure quality and distinction to our clients.

We take pride in moulding our selection procedures, based on demands of our international clients because we want to provide our clients the best solution. We will take the pains to understand our clients, their organization, and will get the right talent to fit into their organization. Apart from the resumes, we will provide our clients with recordings of the interviews conducted by us for the short listed candidates, if desired by our clients. This will help them to understand the candidate before inviting them for the interview and also increase the conversion rate.

We are constantly working towards providing comprehensive permanent solutions for our clients to make it as easy as a cakewalk and help them concentrate on what they are best at ie **RUNNING THEIR OWN BUSINESSES**.

Our Expertise

- ✓ Mid, senior and leadership hiring
- ✓ Executive Search & CXO level hiring through Head Hunting
- ✓ Skilled, Semi skilled & Unskilled Employment
- ✓ Overseas Manpower Employment consultation

Our Sources of Recruitment

We have access to a wide stream of sourcing methodologies to assist us in meeting your

business needs:

- ✓ Executive Search & Selection
- ✓ Access to Specialized Job Portals (Eg. Naukri.com, LinkedIn, Indeed, wisdomgulf.com and more)
- ✓ Contingency Database Search
- ✓ Strong Candidate Network
- ✓ Digital Marketing, Head Hunting and candidates references.



Why Do Clients Choose Us?

Over a period of time, accumulated expertise, experience and knowledge in many sectors has enabled us to create a perfect hiring base which acts as support and platform to our domestic and international clients. We have been working for more

than 128 domestic companies and 60 international companies as on date. We intend to partner with you so that we can provide an expert solution to your domestic hiring and international hiring needs through our customised support services. With our expertise, we can easily partner with organisations of all sizes and deliver best-fit talent across industries. With an active database of over 3 million candidates and specialist knowledge of key business verticals, we will deliver the best talent in the shortest time possible.

In Overseas Sector, we provide hiring consulting to our overseas partners in profiles of :

- **Construction**
- **Electronic / Electrical**
- **Mechanical & Plumbing**
- **Fabrication & Erection**
- **Banking & Finance**
- **Gas Fields**
- **Transmission Pipeline**
- **Education**
- **Retail**
- **Aviation**
- **Health Care**
- **Hospitals**
- **Hotel & Restaurants**
- **Food Processing**
- **Dairy**
- **Marine Engineering**
- **Oil & Gas**
- **MEP Contracting**



Industry experience

CIVIL CONSTRUCTION

MECHANICAL

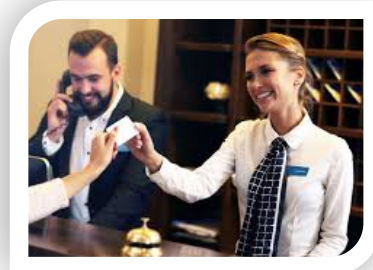
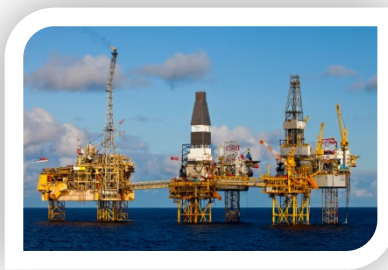
ELECTROMECHANICAL



OIL & GAS

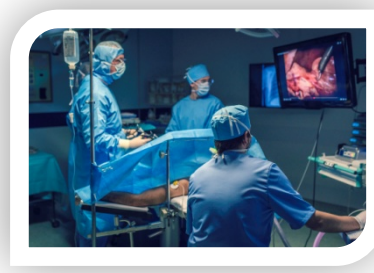
HOTELS

CATERING



OPERATION / MAINTENANCE

HOSPITALS



Few of our specialized areas/profiles of recruitment that we can help you with immediately, would be:

1. Civil Construction

Charge-Hand, Foreman, Engineer, Land Surveyor, Quantity Surveyor, Document Controller, HR & Admin, Planning Engineer, Architect, Autocad Draftsman, Painting Foreman/ Supervisor

2. Mechanical Construction

Welding Engineer, NDT, NACE Level 1,2,3 , ACNI, B.Gas & API Certified, Fire- Alarm & Fire Fighting Technician,



Instrument Technician, Engineer Document Controller, Planning Engineer, Architect, CNC VMC, Laser Jet Programmer & Controller

3. Electro Mechanical

AC, HVAC & Chiller Plant Technician /Foreman/ Engineer/ Manager, Chiller Plant, Foreman / Supervisor, Ducting Foreman/Supervisor, BMS – Supervisor/ Controller

4. Oil & Gas

Rigging & Lifting – Foreman/ Supervisor Engineer, Welding Engineer, NDT, NACE Level 1,2,3 , ACNI, B.Gas & API Certified candidates Fire- Alarm & Fire Fighting Technician, Instrument Technician, Painting Foreman/ Supervisor, Mud, Reservoir & Well – Engineer / Manager

5. Hotel & Catering

Chefs –Commi 1, 2/ Demi/ Party/ Bakery/ Sweet/ Executive, Cooks – Arabic/ North – South- Indians/ Continental/ Chinese, Waiters, Housekeeping & Front desk, Sales

6. Operation & Maintenance

Mechanics & Maintenance Staff, Production Plants, Factories, Machine Operators, Supply chain & Distribution

7. Hospitals & Medical Staff

Certified Doctors, Nurses, Technician and all other Hospital staff



Our USPs

- ✓ We recruit and retain the highest caliber of experienced employees with proven ability of providing customer service excellence at all times.
- ✓ As a standard element of the recruitment process, each candidate is assessed by recruitment experts, irrespective of level of hiring
- ✓ We invest time to ensure that we understand your business; its organizational make-up, culture, strategic direction, performance goals and competitive position.
- ✓ Professional Standards - we conduct our business following strict ethical standards, maintaining complete confidentiality for candidates and clients alike.
- ✓ Our professional staffs have been extensively engaged in similar assignments for local and multinational companies.

Thanking you and assuring you our best cooperation.

Looking forward for your positive response to start a new beginning in our business relationship.

